BPEN61S2 - M3 VALUE ADDED TRANSFER Nov 06, 1997 - 03:25 PM

NEXT FN: ___

PROGRAM: 800008 - WIN B2G $.70 OFF -JAN '98

PERIOD: 801-00

REGION	TOTAL UNITS	TOTAL SKUS	WINSTON BOX $.35/PK ADJUST	WINSTON BOX $.35/PK BALANCE	WINSTON LT BX $.35/PK ADJUST	WINSTON LT BX $.35/PK BALANCE
11XXXX	1920	96	6	489	6	489
12XXXX	44020	2201		353		353
13XXXX	180	9	19	240	19	240
16XXXX	1640	82	10	401	10	401
TOTALS	47760	2388	0	1483	0	1483

ENTR--PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12--
QUIT ACCTS UPDATE FIND RESET

≈ 15

Units ÷

30 - 2 each style
2 each style

60 = 4 each style

51842 7095

Source: https://www.industrydocuments.ucsf.edu/docs/yhcp0000

536808

13XXXX = 52/226/9 = 287 19-19

10XXXX = 63/5/82 = 150 10-10

11XXXX = 96 = 96 6-6

÷15

60 = 4 each style

SKU's (2 styles)

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Source: https://www.industrydocuments.ucsf.edu/docs/yhcp0000

5 WKP628B1

PROMOTIONAL PRODUCT ALLOCATIONS
REMAINING ALLOCATIONS BY SALES LEVEL
ACCOUNT DETAIL

11/02/98 Page: 1

51842 7097

Promotion Number: 800008 WIN B2G $.70 OFF -JAN '98
Period Group: 801-00
Sales level: 1225 BROOKLYN DIVISION

DIV	ACCOUNT	WHS	WINSTON BOX 35	WINSTON LT BX
1225	770400 MORRIS BROWN, INC.	51	1	1
DIVISION	1225 TOTALS:		1	1

5

Reallocate to Mandel
Ship whenever
2/17/98
$562.01

Source: https://www.industrydocuments.ucsf.edu/docs/yhcp0000

1st Quarter Promotion

Art Groll

Winston B2G .70¢ Off 2-Packs (#800008)

Promotion #	800008
Commodity #	536285
HH Type	WIN JAN .70/2 PK
Units per Display	20
Suggested Load	FF BOX, LT BOX
Display Payment	$1.50
1st. Order Date	11/10/97
1st. Delivery Date	12/1/97
H/H Dates	1/5/97-2/27/97
Pos Support Kit - Item #:	536285
Includes:	PREASSEMBLED COUNTER DISPLAYS
	POS CARD, 20 SLEEVES

Total Displays Allocated	Total Cases	WIN BOX	WIN LT BOX	Total Displays	VAP Displays	Ship Date
450	60	30	30	(15)	Display Increment	
Shipping Locations						
✓ 015240 Amsterdam	12	6	6	90	90	
✓ 077040 Morris Brown	2	~~1~~	~~1~~	15	15	Reallocated to Model
✓ 396840 Mandel	8	4	4	60	60	
406920 Jetro						
540710 Richmond Wsle.	4	2	2	30	~~30~~	
✓ 745198 Globe	34	17	17	255	~~255~~ 285	
Total Remaining:						

Each Winston pack will have "Special Offer" tear tape. Each carton will contain ten "Special Offer" packs. Each 6M case contains 300 packs. Direct Accounts should place 2 packs in each sleeve (20 two-pack offers per display) and ship to retail. Recommended VAP payment to direct accounts is $28/12M case, to load, display, and ship. This equates to $14 per 6M promotional case.

12/15/97

c:data/excel WINB2 70

51842 7098

Source: https://www.industrydocuments.ucsf.edu/docs/yhcp0000

MESSAGE CONFIRMATION

DATE:11/21/97 TIME:17:19

ID:R.J. REYNOLDS TO

DATE	TIME	TX-TIME	DISTANT STATION ID	MODE	PAGES	RESULT
11/21	17:17	*55'53"	7328631723	G3-S	001	OK

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